

Tulsa Community College
Regular Meeting of the Board of Regents
Thursday, February 15, 2024
Northeast Campus
3727 East Apache Street, Tulsa, Oklahoma
Seminar Center, Bldg. 3, Room AB-121
2:30 p.m.

AGENDA

1. Call to Order

1.1 Open Meeting Compliance Statement

"Statement of Compliance with the Oklahoma Open Meeting Act (Regular meeting scheduled for February 15, 2024 at 2:30 p.m.)

This regular meeting of the Tulsa Community College Board of Regents has been convened in accordance with the Oklahoma Open Meeting Act.

This meeting was preceded by advance notice of the date, time, and place filed with the Oklahoma Secretary of State on June 29, 2023.

Notice of this meeting was also given at least twenty-four (24) hours in advance of the meeting by posting notice of the date, time, place, and agenda of the meeting in the glass window adjacent to room 618 on the sixth floor of the Tulsa Community College Metro Campus, located at 909 South Boston Ave, Tulsa, OK, Academic Building 1.

1.2 Roll Call

2. Old Business and Possible Discussion and Action

2.1	Recomme	ndation f	for Ap	oproval c	of the M	inut	es for the	Regu	lar l	Meeting	of
	the Tulsa		nity	College	Board	of .	Regents	held	on	Thursda	аy,
	January 18	3, 2024									

Motion for Approval:	-
Second Motion for Approval:	

2.2 Carry Over Items

3. Academic Affairs and Student Success & Equity Committee Report and Possible Discussion and Action

Presented by Regent Combs and Dr. Angela Sivadon, Sr. Vice President and Chief Academic Officer

- 3.1 Overview of Committee Meeting Topics
 - Spring Enrollment Update
- 3.2 Recommendation for Approval of Changes in Academic Programs

The Committee recommends approval of the following curriculum changes:

- Engineering Technology, Drafting and Design Engineering Technology, CER – Modify Program
- Sociology, AA Modify Program
- Nursing, AAS Modify Program
- Human Services Pre Social Work, AS Modify Program
- American Sign Language Education, Pre Interpreter Option, AA Modify Program

Motion for Approval from the Academic Affairs and Student Success & Equity Committee. No Second Needed.

(Attachment 3.2)

3.3 <u>Enrollment and Annual Mission Metric Scorecard Update</u>
Presented by Eileen Kenney, Associate Vice President of Enrollment and
Retention, and Dr. Lindsay White, Chief Strategy Officer

A presentation on the status of enrollment and key performance indicators.

4. Personnel Report and Possible Discussion and Action

Presented by President Goodson

- 4.1 Introduction of New Staff
- 4.2 Consent Agenda
 - Appointments of full-time faculty and full-time professional staff at a pay grade 18 and above made since the last meeting of the Board of Regents of Tulsa Community College.

- Retirements of full-time faculty and professional employees submitted since the last meeting of the Board of Regents of Tulsa Community College
- Separations including resignations, terminations, deaths, and transition to disability status of full-time faculty and professional employees submitted since the last meeting of the Board of Regents of Tulsa Community College

Motion for Approval:	
Second Motion for Approval:	
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(Attachment 4.2)

5. Facilities and Safety Committee Report and Possible Discussion

Presented by Regent Jezek and Michael Siftar, Associate Vice President of Administration and Chief Technology Officer

- 5.1 Overview of Committee Meeting Topics
 - Long-term Facilities Planning Update
 - College Safety-related Projects Update
 - Major Projects and Dashboard Update
- 6. Community Relations Committee Report and Possible Discussion
 Presented by Regent Lawhorn
 - 6.1 Overview of Committee Meeting Topics
 - Legislative Updates
 - o Federal Update
 - State Update
 - Foundation Strategic Plan Update
- 7. Finance, Risk and Audit Committee Report and Possible Discussion and Action

Presented by Regent Cornell and Mark McMullen, Vice President of Business Affairs and Chief Financial Officer

- 7.1 Purchase Item Agreements over \$50,000
 - 7.1.1 Construction Services

Authorization is requested to enter into an agreement with <u>Scissor Tail Construction (Tulsa, OK)</u> in the amount of **\$961,079** to provide construction management services at the Northeast Campus.

Subcontractors for the project will be selected by competitive bid. The services will be funded from the general budget.

Motion from the Finance, Risk and Audit Committee for Approval. No Second Needed.

7.1.2 Grant Evaluation Services

Authorization is requested to enter an agreement with <u>JCCI</u> <u>Resource Development Services (Rome, GA)</u> in the amount of \$300,000 to provide grant evaluation services. The services will be funded from a grant budget.

Motion from the Finance, Risk and Audit Committee for Approval. No Second Needed.

7.1.3 Computer Network Equipment

Authorization is requested to enter an agreement with <u>ISG Technology (Oklahoma City, OK)</u> in the amount of \$223,516 to provide Fortinet network security devices. The purchase will be awarded under the Oklahoma State Regents for Higher Education (OSRHE) OneNet contract C2020-2. The purchase will be funded from the general budget.

Motion from the Finance, Risk and Audit Committee for Approval. No Second Needed.

7.1.4 <u>Mechanical Equipment</u>

Authorization is requested to enter an agreement with <u>Hunter Mechanical Services & Controls (Oklahoma City, OK)</u> in the amount of \$179,000 to provide mechanical equipment. The project was competitively bid on RFP-24004-AR and will be funded from a capital budget.

Motion from the Finance, Risk and Audit Committee for Approval. No Second Needed.

7.1.5 <u>Mechanical Equipment</u>

Authorization is requested to enter an agreement with <u>Vision Air Services (Tulsa, OK)</u> in the amount of **\$155,332** to upgrade mechanical equipment. The project was competitively bid on RFP-24003-AR and will be funded from a capital budget.

Motion from the Finance, Risk and Audit Committee for Approval. No Second Needed.

7.1.6 Computer Services

Authorization is requested to renew an agreement with <u>True Digital Security</u>, Inc. (dba CISO Global) (Scottsdale, AZ) in the amount of \$68,712 to provide network security and training services. As a service, this purchase is not subject to competitive bidding, but is purchased under Oklahoma State Regents for Higher Education (OSRHE) OneNet contract C2020-3. The purchase will be funded from the general budget.

Motion from the Finance, Risk and Audit Committee for Approval. No Second Needed.

7.2 Monthly Financial Report

Recommendation for approval of the monthly financial report for January 2024

Motion from the Finance, Risk and Audit Committee for Approval. No Second Needed.

(Attachment 7.2)

8. Executive Committee Report and Possible Discussion and Action Presented by Chair Beavers

8.1 Benefits Broker

Roll Call Vote

Authorization is requested to enter into a multi-year agreement with <u>HUB International (Tulsa, OK)</u> in the amount of \$400,000 to serve as the College's benefits broker. The agreement will be for three years with annual costs of \$150,000, \$125,000, and \$125,000. The purchase will be funded from the general budget.

Motion for Approval:	
Second Motion for Approval:	

9. New Business

[Pursuant to Title 25 Oklahoma Statutes, Section 311(A)(9), "...any matter not known about or which could not have been reasonably foreseen prior to the time of posting." 24 hours prior to meeting]

10. Persons Who Desire to Come Before the Board

Any person who desires to come before the Board shall notify the Tulsa Community College President's Office or designee in writing or electronically at least twenty-four (24) hours before the meeting begins. The notification must explain the nature and subject matter of their remarks and the corresponding agenda item. All persons shall be limited to a presentation of not more than two minutes.

11. President's Report and Possible Discussion

Presented by President Goodson and Kelsey Kane, Media Relations Manager

11.1 Overview of President's Highlights

- Spring 2024 Enrollment Remains Consistent
- TCC Partners with NSU for \$4M Grant to Benefit Native Transfer Students
- TCC Hosts OSRHE Northeast Legislative Tour
- Kickoff Event Hosted for Manufacturing Workforce Partnership
- TCC Well Represented at Higher Education Day
- TCC Welcomes Hundreds of High School Students to Northeast Campus
- Students Moderate Panel Featuring Daughter of Johnny Cash
- Former TCC President Focus of Magazine Profile
- Tulsa Innovation Labs Guest Column Highlights Cyber Skills Center
- TCC Dean Joins First Cohort of Community College Growth Engine Fellowship Program
- Signature Symphony Collaborates with Young Musicians in Latest Concert
- Signature Symphony and Marshall Brewing to Host 'Beerthoven'
- I Can't Workshops Return to C4C for Spring 2024 Run

11.2 Comments on Previous Agenda Items

12. Executive Session

[Proposed vote to go into executive session Pursuant to Title 25 Oklahoma Statutes, Section 307(B)(4), for confidential communications between a public

	Motion for Approval to <u>Recess</u> : Second Motion for Approval:							
12.1	Confidential Report by College Legal Counsel Concerning Pending Litigation, Investigations and Claims or Actions.							
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body and its attorneys concerning pending litigation, investigations, claims or

13. Adjournment

The next meeting of the Tulsa Community College Board of Regents will be held on Thursday, April 18, 2024, at 8:30 a.m. at West Campus, 7505 West 41^{st} Street South, Tulsa, OK, Hardesty Student Success Center at Information Commons, Building 1, Room WC I-213.

Back to Agenda Item

CER Engineering Technology, Drafting and Design Engineering Technology	Modify Program	Removed DRFT 2053 as an option under controlled electives. Removed ENGT 1443 from the Engineering Technology section and replaced it with ENGT 1223 Industry Print Reading with GD&T. Credit hours will remain the same at 27-29 hours.					
AA Sociology	Modify Program	Courses in the controlled electives changed number. This program change is reflecting those new course numbers.					
AAS Nursing	Modify Program	Removing CNA requirement to be admitted to program. Also changing one two hours course to two one hour courses. Total credit hours remain the same at 69 hours.					
AS Human Services Pre Social Work	Modify Program	Added MATH 2193 as a math option and added foreign languages as options to the controlled electives.					
AA American Sign Language Education, Pre Interpreter Option	Modify Program	Removing a course that is not needed. Credit hours will change from 62 to 60.					

Salary: \$ 94,199.64

Salary: \$ 156,500

ADDENDUM FOR PERSONNEL CONSENT ITEMS:

Items listed under Personnel Consent Items will be approved by one motion without discussion. If discussion on an item is desired, the item will be removed from the "Consent Agenda" and considered separately at the request of a Board member.

APPOINTMENTS:

Dina Fox, Director Talent Acquisition Human Resources Bank of America February 1, 2024

Dina has earned her Master of Science in Human Development & Family Science and Bachelor of Science in Community Nutrition at Oklahoma State University. Dina has over ten years of Employee Development, Recruitment, and Talent Acquisition experience.

Ashley Bishop, Assistant VP of Business Affairs Business Office Bank of America February 1, 2024

Ashley has been promoted from Senior Director of Fiscal Operations to Assistant VP of Business Affairs. Ashley has earned her Mastery of Accountancy from Emporia State University from Emporia, Kansas. Ashley also earned her Bachelor of Business Administration in Accounting from Northeastern State University.

RETIREMENT:

None.

SEPARATION:

Gary Branch, Facilities Maintenance Manager Facilities West Campus February 16, 2024

Kelly David, Manager Centralized Scheduling Enrollment Management Metro Campus February 5, 2024

TULSA COMMUNITY COLLEGE

FINANCIAL REPORT

MONTH ENDING JANUARY 31, 2024

TULSA COMMUNITY COLLEGE STATEMENT OF REVENUE AND EXPENDITURES COMPARISON FOR THE PERIOD ENDING JANUARY 31, 2024 AND JANUARY 31, 2023

JANUARY FY24 **JANUARY FY23** Percent of Percent of Percent \$ Change **Budget** Year to date Budget **Budget** Year to date **Budget** Change Revenue **Education & General** State Appropriations 40,775,213 25,089,715 61.5% \$ 32.957.050 \$ 21,050,899 63.9% \$ 4.038.816 19 2% Revolving Fund 1,500,000 615,571 41.0% 1,936,906 2,074,016 107.1% (1,458,446) -70.3% **Resident Tuition** 27,885,045 16,118,796 57.8% 28,598,786 16,902,143 59.1% (783,347)-4.6% 2.343.890 Non-Resident Tuition 2,125,228 1.212.626 57.1% 1.215.547 51.9% (2.921)-0.2% Student Fees 7.111.396 3.530.788 49.6% 7.130.931 3,777,169 53.0% (246,381)-6.5% **Local Appropriations** 51,500,000 26,800,000 52.0% 48,000,000 23,100,000 48.1% 3,700,000 16.0% Total 130.896.882 56.0% 68.119.774 56.3% 7.7% 73.367.496 120.967.563 5.247.722 HFFRF 0.0% Federal Student Grants - HEERF II&III \$ \$ 1,500,000 1,508,245 100.5% \$ (1,508,245)-100.0% Federal Institutional Aid - HEERF II&III 0.0% 28.500.000 11.451.658 40.2% (11.451.658) -100.0% Total \$ 0.0% 30,000,000 12,959,903 43.2% (12,959,903) -100.0% **Auxiliary Enterprises** Ś 300.000 123.615 41.2% 525.000 109.878 20.9% 13% Campus Store Ś Ś Ś 13.737 Student Activities 1,900,000 1,117,430 58.8% 1,900,000 1,029,393 54 2% 88,037 8.6% Other Auxiliary Enterprises 3,500,000 228,084 12.5% 3,500,000 2,049,297 58.6% 1,821,213 52.0% 3,290,342 57.7% 50.0% 11.1% Total \$ 5,700,000 5,925,000 2,960,484 329,859 Restricted Federal Grants 3,767,861 951,711 25.3% Ś 4,185,000 720,300 17.2% Ś 231,411 32.1% 158,639 5.0% 1,468,332 32.9% (1,309,694) -89.2% State Grants 3,180,622 4,456,979 3 814 596 1 050 402 27 5% 1.372.082 0.0% (321.680) -23 4% Private Grants ARPA Grants 5,400,265 440,810 8.2% 0.0% 440,810 0.0% 8,641,979 3,560,714 Total 16,163,344 Ś 2,601,562 16.1% Ś 41.2% (959,153) -26.9% Capital 2,600,000 66.0% 0.0% Construction - State (295) Ś 1.716.400 3.116.400 1.716.400 55.1% Ś Construction - Non State (483) 2,000,000 0.0% 7,500,000 139,662 1.9% (139,662)-100.0% \$ 1.716.400 Total 4.600.000 37 3% 10.616.400 1.856.062 17.5% (139.662) -7.5% **TOTAL REVENUE** 157,360,226 80,975,800 51.5% 176,150,942 89,456,937 50.8% (8,481,137) -9.5% Expenditures **Education & General** 56.539.244 27.204.722 48.1% 50.516.742 23.268.992 3.935.730 16.9% Ś 46.1% Ś Instruction **Public Service** 1,029,695 510,111 49 5% 982,076 591,206 60.2% (81,096) -13.7% Academic Support 20,124,086 11,296,320 56.1% 18,732,346 10,291,080 54.9% 1,005,240 9.8% 10.735.736 5.948.879 55.4% 11.121.621 5.060.596 45.5% 888.283 17.6% Student Services Institutional Support 16,078,205 9,498,227 59.1% 14,344,843 8,149,118 56.8% 1,349,109 16.6% Operation/ Maintenance of Plant 18,089,754 11,430,921 63.2% 17,789,214 10,400,344 58.5% 1,030,577 9.9% **Tuition Waivers** 4,700,000 2,658,826 56.6% 4,300,000 2,384,304 55.4% 274,522 11.5% Scholarships 4.900.000 2.659.248 54.3% 5.300.000 2.293.503 43.3% 365.745 15.9% Total 132,196,720 71,207,254 53.9% 123,086,842 62,439,143 50.7% 8,768,110 14.0% HEERF 0.0% Federal Student Grants - HEFRE II&III Ś \$ 1 500 000 1 138 044 75 9% Ś (1 138 044) -100.0% Federal Institutional Aid - HEERF II&III 0.0% 6,000,000 3,658,421 61.0% (3,658,421)-100.0% 5,057,785 3,699,973 Federal Institutional Aid - Lost Revenue 12,000,000 42.1% 22,500,000 16.4% 1,357,812 36.7% 30,000,000 (3,438,653) \$ 5,057,785 \$ -40.5% Total 12,000,000 \$ 42.1% 8,496,438 28.3% \$ **Auxiliary Enterprises** Campus Store 132,000 \$ 86,972 65.9% Ś 130,500 87,602 67.1% \$ (630)-0.7% 2.399.000 822.687 34.3% 1,900,000 466.352 24.5% 356.336 76.4% Student Activities Other Auxiliary Enterprises 8,870,000 2.677.744 30.2% 7,623,500 2.683.974 35.2% (6,230)-0.2% 11,401,000 33.5% 349,475 10.8% Total 3,587,403 31.5% 9,654,000 3,237,928 Restricted Federal Grants Ś 3,767,861 \$ 955.535 25.4% Ś 4.185.000 859.704 20.5% Ś 95.831 11.1% 4,456,979 1,495,248 33.5% (1,278,242) -85.5% State Grants 3,180,622 217,006 6.8% Private Grants 3.814.596 1.581.408 41.5% 1.573.139 0.0% 8.269 0.5% ARPA Grants 5.400.265 253,375 4.7% 0.0% 253,375 0.0% 16,163,344 3,007,324 18.6% 8,641,979 3,928,091 45.5% -23.4% Total (920,768) Capital Construction - State (295) 2,600,000 \$ 862.103 33.2% 3,116,400 1,200,223 38.5% Ś (338,120)-28.2% Construction - Non State (483) 2,000,000 49,364 2.5% 7,500,000 1,336,464 17.8% (1,287,100.06) -96.3% Total 19.8% 10.616.400 23.9% -64.1% 4.600.000 911.467 2.536.687 (1.625.220) TOTAL EXPENDITURES \$ 176,361,064 83,771,231 47.5% \$ 181,999,221 Ś 80,638,287 44.3% 3.132.945 3.9%

TULSA COMMUNITY COLLEGE EXPENDITURE SUMMARY BY CATEGORY FOR THE PERIOD ENDING JANUARY 31, 2024 AND JANUARY 31, 2023

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		JANUARY FY24				JANUARY FY23							
					Percent of					Percent of			
		Budget	Y	ear to date	Budget		Budget	Y	ear to date	Budget		\$ Change	Percent Change
EDUCATION AND GENERAL													
Salaries & Wages													
Faculty	\$	23,972,867	\$	11,439,845	47.7%	\$	20,334,088	\$	9,677,924	47.6%	\$	1,761,922	18.2%
Adjunct Faculty	·	10,500,000	·	6,021,806	57.4%	·	11,000,000		5,439,495	49.4%	·	582,311	10.7%
Professional		14,596,950		8,097,821	55.5%		13,180,480		7,225,502	54.8%		872,318	12.1%
Classified Exempt		2,624,252		1,362,735	51.9%		1,978,693		1,223,111	61.8%		139,624	11.4%
Classified Hourly		19,104,680		9,765,150	51.1%		18,004,571		8,499,510	47.2%		1,265,640	14.9%
TOTAL	\$	70,798,750	\$	36,687,357	51.8%	\$	64,497,832	\$	32,065,543	49.7%	\$	4,621,815	14.4%
Staff Benefits	\$	28,315,327	\$	14,345,443	50.7%	\$	26,729,010	\$	13,766,620		\$	578,823	4.2%
Professional Services		2,481,400		1,825,308	73.6%		2,634,000		1,454,088	55.2%		371,220	25.5%
Operating Services Travel		17,172,743		10,116,630	58.9%		16,037,800		8,234,899	51.3% 57.0%		1,881,731	22.9% 13.3%
Utilities		315,700 2,030,000		200,441 1,354,261	63.5% 66.7%		310,200 1,650,000		176,842 1,179,041	71.5%		23,599 175,220	14.9%
Tuition Waivers		4,700,000		2,658,826	56.6%		1,628,000		2,384,304	146.5%		274,522	11.5%
Scholarships		4,900,000		2,659,324	54.3%		4,300,000		2,293,502	53.3%		365,821	16.0%
Furniture & Equipment		1,482,800		1,359,663	91.7%		5,300,000		884,304	16.7%		475,359	53.8%
TOTAL	\$	132,196,720	\$	71,207,254	53.9%	\$	123,086,842	\$	62,439,142	50.7%	\$	8,768,111	14.0%
		· · ·		· · ·							<u> </u>	, ,	
<u>HEERF</u>													
Federal Student Grants - HEERF II&III	\$	-	\$	-	0%	\$	1,500,000	\$	1,138,044	75.9%	\$	(1,138,044)	-100.0%
Federal Institutional Aid - HEERF II&III		-		-	0.0%		6,000,000		3,658,421	61.0%		(3,658,421)	-100.0%
Federal Institutional Aid - Lost Revenue		12,000,000		5,057,785	42.1%		22,500,000		3,699,974	16.4%		1,357,811	36.7%
TOTAL	\$	12,000,000	\$	5,057,785	42.1%	\$	30,000,000	\$	8,496,439	28.3%	\$	(3,438,654)	-40.5%
												_	
<u>CAMPUS STORE</u>													
Bond Principal and Expense	\$ \$	132,000	\$	86,972	65.9%		130,500		87,602	67.1%		(630)	-0.7%
TOTAL	\$	132,000	\$	86,972	65.9%	\$	130,500	\$	87,602	67.1%	\$	(630)	-0.7%
STUDENT ACTIVITIES													
Salaries & Wages	٠.	5,000	,	62 247	1264.9%	,	125 000	٠,	1 260	0.00/	ć	61,987	4919.6%
Professional Classified Hourly	\$	400,000	\$	63,247 262,470	65.6%	Þ	135,000 535,000	\$	1,260 207,787	0.9% 38.8%	Þ	54,683	4919.6% 26.3%
Total Salaries & Wages	\$	405,000	\$	325,717	80.4%	\$	670,000	\$	207,787	31.2%	\$	116,670	55.8%
Total Salaries & Wages	Y	403,000	Y	323,717	00.470	Y	070,000	Ą	203,047	31.2/0	Y	110,070	33.070
Staff Benefits	\$	200,000	\$	124,103	62.1%	\$	300,000	\$	88,695	29.6%	\$	35,408	39.9%
Professional Services		5,000		69,735	1394.7%		70,000		1,050	1.5%		68,685	6541.4%
Operating Services		739,000		294,664	39.9%		260,000		161,215	62.0%		133,449	82.8%
Travel		50,000		8,468	16.9%		20,000		6,345	31.7%		2,124	33.5%
Furniture & Equipment		1,000,000		-	0.0%		580,000		-	0.0%		-	0.0%
Items for Resale		-		-	0.0%		-		-	0.0%			0.0%
TOTAL	\$	2,399,000	\$	822,687	34.3%	\$	1,900,000	\$	466,352	24.5%	\$	356,336	76.4%
OTHER AUXILIARY ENTERPRISES													
Salaries & Wages Professional	\$	250,000	\$	140,067	56.0%	\$	135,000	\$	93,514	69.3%	\$	46,553	49.8%
Adjunct Faculty	Ş	300,000	Ş	142,275	47.4%	Ą	325,000	Ş	133,775	41.2%	Ş	40,555 8,500	6.4%
Classified Hourly		200,000		71,264	35.6%		300,000		72,781	24.3%		(1,517)	-2.1%
Total Salaries & Wages	\$	750,000	\$	353,606	47.1%	\$	760,000	\$	300,070	39.5%	\$	53,536	17.8%
rotar salaries a wages	Ψ.	,50,000	Ψ.	333,000	.,,,,,,	Ť	700,000	Ψ.	300,070	33.370	Ψ.	33,330	27.070
Staff Benefits	\$	150,000	\$	82,052	54.7%	\$	140,000	\$	69,943	50.0%	\$	12,110	17.3%
Professional Services		990,000		722,990	73.0%		600,000		848,713	141.5%		(125,723)	-14.8%
Operating Services		6,127,500		954,218	15.6%		2,495,000		953,389	38.2%		829	0.1%
Travel		50,000		22,435	44.9%		65,000		19,759	30.4%		2,675	13.5%
Utilities		800,000		451,420	56.4%		800,000		393,013	49.1%		58,406	14.9%
Scholarship & Refunds		2,500		2,654	106.2%		43,000		1,115	2.6%		1,539	138.0%
Bond Principal and Expense		-		86,972	0.0%		1,120,500		87,602	7.8%		(630)	-0.7%
Furniture & Equipment		-		1,396	0.0%		1,600,000		10,369	0.6%		(8,973)	-86.5%
Items for Resale	_	- 0.070.000	ć		0.0%	_	7 (22 502	_	2 (02 07:	0.0%		- '(2.222')	0.0%
TOTAL	\$	8,870,000	\$	2,677,744	30.2%	Ş	7,623,500	\$	2,683,974	35.2%	\$	(6,230)	-0.2%
CARITAL													
CAPITAL Construction State (205)	Ļ	2,600,000	\$	062 102	33.2%	Ļ	2 116 400	ć	1 200 222	38.5%	Ļ	(338,120)	-28.2%
Construction - State (295) Construction - Non State (483)	\$	2,000,000	Ş	862,103 49,364	2.5%	\$	3,116,400 7,500,000	\$	1,200,223 1,336,464	38.5% 17.8%	ş	(338,120)	-28.2% -96.3%
TOTAL	\$	4,600,000	\$	911,467	19.8%	\$	10,616,400	\$	2,536,687	23.9%	\$	(1,625,220)	-64.1%
	7	4,000,000	7	311,407	15.076	7	10,010,400	٧	2,330,007	23.370	7	(1,023,220)	07.1/0